

## **ABOUT TAURON GROUP**

TAURON Group is one of the largest companies and second largest verically integrated electrical utility Group in Poland.

TAURON Group's operations cover all elements of the electricity value chain. The Group employs approx. 26 thousand people. Since 2010 TAURON's shares are listed on the Warsaw Stock Exchange.

The Company is included in the following indices (among others): MSCI Emerging Markets, WIG20, WIG30, WIG-ESG, RESPECT Index.

Construction of hard coal fired unit

at Stalowa Wola - capacity: 450 MWe

at Jaworzno - capacity: 910 MWe

Construction of CCGT unit

96%

86%

### **MARKET POSITION**

**URO** GreenTurn

Largest electricity distributor in Poland Share in electricity distribution to final customers - approx. **38%** 

Second largest electricity supplier in Poland Share in electricity supply to final customers - approx. 26%

Approx. 29% of Poland's thermal coal resources are controlled by TAURON

# TAURON

**69** 369

Mining

tauron.pl

Supply and Other

#### **TAURON GROUP'S OPERATIONS**



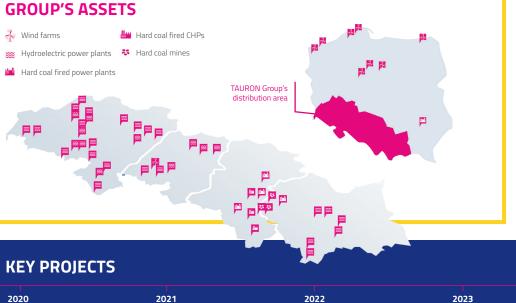
Q1-3 2019: PLN 2,741 m

Distribution Generation

Investment Program

at Brzeszcze Coal Mine

59%



**73**<sup>%</sup>

Construction of 800m level

at Ianina Coal Mine

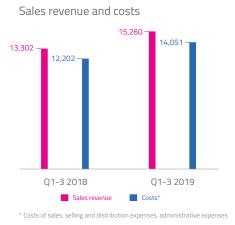
44%

Construction of

Grzegorz shaft at

Sobieski Coal Mine

## SELECTED FINANCIAL DATA



#### Financial results and realized margins 23% 🚕 19.8%--> 3,057 3,016 9.8%-0 8.6%-0 ,306 -64%-0 5.6%-0 01-32018 01-03 2019 EBITDA EBIT Net profit\*

\* Net profit and net profit margin attributable to shareholders of the parent company

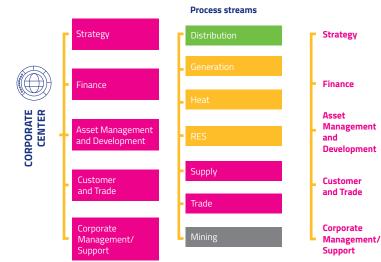
changes

» Finance, risk and IT management

rate in the most cost-efficient manner

generate additional revenue streams/margin)

#### **BUSINESS MODEL**





» Setting expansion directions taking into account regulatory, business and technology

» Coherent and efficient asset management aimed at ensuring the required efficiency

Managing customer relations and experience in interactions with TAURON Group
Expanding cooperation between lines of business (to satisfy customer needs and

» Optimizing the Group's trading operations on wholesale and retail markets

» Developing corporate governance and the Group's management principles
» Reorganizing (formal) and restructuring (operational) of the operations
» Supervision over quality and efficiency of the support processes

» Fostering the Group's operations growth through R&D and innovations

0.3%

16%

» Shaping external and internal environment, communications

Overseeing implementation of the strategy in the organization

## KEY SEGMENTS' RESULTS (Q1-3 2019)

(PLN m)	Distribution	Generation	Supply	Mining
Sales revenue	4,898		11,221	733
EBITDA	2,000		534	-262
EBIT			504	-676

#### **MAJOR EVENTS**

April 17 👌	Affirming by Fitch Ratings of the BBB long term ratings in domestic and foreign currency with a stable outlook and granting the hybrid bonds of the BB+ rating in domestic and foreign currency and the BBB+ domestic rating
May 27 👌	Adoption of the update of TAURON Group's strategic directions
September 3 👌	Signing of the transaction documents related to the acquisition of five wind farms with the capacity of 180 MW for EUR 137.1 million
October 16 🔿	Accomplishments in this year's edition of "The Best Annual Report" competition organized by the Accounting and Taxes Institute (Instytut Rachunkowości i Podatków): - "The Best of the Best" award - special award for the best integrated report - honorable mention for the best statement on compliance with corporate governance rules

#### CONTACT US

#### **Investor Relations**

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### **EBITDA STRUCTURE**

3%

18%

66%-

