

FY 2017 key data



| TAURON Group's FY 2017 results | | | | |
|----------------------------------|---------------------|------|-----------|--|
| [PLN m] | | 2017 | 7 vs 2016 | |
| Sales revenue | 17 416 | • | (1)% | |
| EBITDA | 3 545 | 1 | 6% | |
| Net profit* | 1 381 | 1 | 276% | |
| CAPEX | 3 474 | | (9)% | |
| Net debt/EBITDA | 2,27x | | down 0.04 | |
| TAURON Group's F | Y 2017 operating da | ıta | | |
| | | 201 | 7 vs 2016 | |
| Commercial coal production [t m] | 6,45 | 1 | 1% | |
| Electricity generation [TWh] | 18,41 | 1 | 10% | |
| Heat generation [PJ] | 12,20 | 1 | 6% | |
| Electricity distribution [TWh] | 51,37 | 1 | 3% | |
| Electricity retail supply [TWh] | 34,94 | 1 | 9% | |

^{*} Attributable to the shareholders of the parent company

Q4 2017 key data



| TAURON Group's Q4 2017 results | | | | |
|----------------------------------|-----------------|------------------------------|--|--|
| [PLN m | | Q4 2017 vs Q4 2016 | | |
| Sales revenue | 4 545 | , (2)% | | |
| EBITDA | 667 | 4 (24)% | | |
| Net profit* | 188 | 1 103% | | |
| CAPEX | 1 257 | (8)% | | |
| Net debt/EBITDA | 2.27x | down 0.04 (vs 31.12.2016) | | |
| TAURON Group's Q4 20 | 017 operating d | ata | | |
| | | Q4 2017 vs Q4 2016 | | |
| Commercial coal production [t m] | 1.77 | ↓ (18)% | | |
| Electricity generation [TWh] | 4.38 | 1 0,5% | | |
| Heat generation [PJ] | 4.28 | ↓ (6)% | | |
| Electricity distribution [TWh] | 13.06 | 1 2% | | |
| Electricity retail supply [TWh] | 9.39 | 1 6% | | |

^{*} Attributable to the shareholders of the parent company

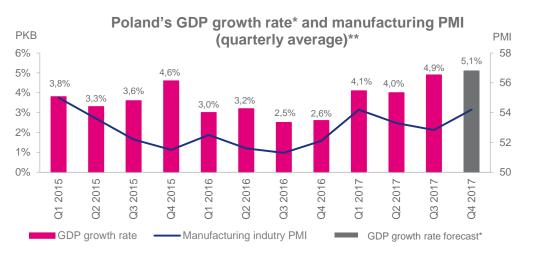
Highlights Summary

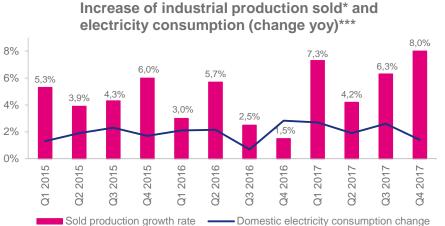


| March 1, 2017 | Amendment is signed with RAFAKO-MOSTOSTAL WARSZAWA consortium to the agreement on the construction of the 910 MW generation unit at Jaworzno III Power Plant – the unit's completion deadline is extended by 8 months, the agreement value increases by PLN 71m |
|-------------------|---|
| March 31, 2017 | Agreement and amendments related to the conditions of continuing the construction of the CCGT unit at Stalowa Wola project come into force. |
| June 1, 2017 | Signing of the agreement with the Polish Development Fund (Polski Fundusz Rozwoju - PFR) on potential cooperation in the 910 MW power generation unit construction project at Jaworzno III Power Plant (Elektrownia Jaworzno III) and termination of the investment agreement on a CCGT unit at Łagisza Power Plant |
| July 5, 2017 | 10-year eurobond issue with "BBB" ratng granted by Fitch |
| September 6, 2017 | Signing of the agreement with Bank Gospodarstwa Krajowego on setting up a 12-year hybrid bond issue worth PLN 400m |
| December 21, 2017 | Fitch affirms domestic and foreign currency ratings of "BBB" with a stable outlook |
| March 8, 2018 | Obtaining of the new financing to complete the construction of the CCGT unit at Stalowa Wola |
| March 9, 2018 | Extending the period of availability of funds and increasing the funding amounts under the Bond Issue Program |

Macroeconomic and market situation







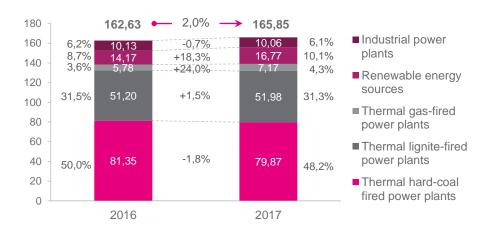
Electricity prices under one year BASE contracts

| | Average price [PLN/MWh] | Volume [GWh] |
|------|-------------------------|--------------|
| Y-13 | 191.60 | 108 861 |
| Y-14 | 160.40 | 142 841 |
| Y-15 | 168.11 | 146 932 |
| Y-16 | 166.47 | 147 923 |
| Y-17 | 160.27 | 76 729 |
| Y-18 | 165.96 | 65 069 |
| Y-19 | 169.54 | 7 735 |
| Y-20 | 173.45 | 668 |

Average electricity sales prices on the competitive market (acc. to ERO):

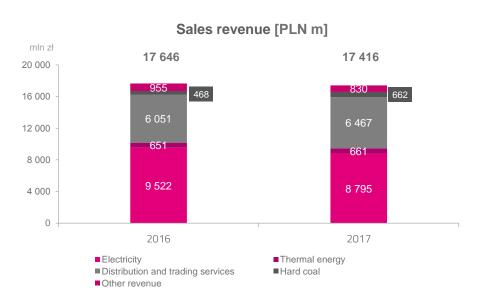
- 2012: 201.36 PLN/MWh
- 2013: 181.55 PLN/MWh
- 2014: 163.58 PLN/MWh
- 2015: 169.99 PLN/MWh
- 2016: 169.70 PLN/MWh
- 2017: 163.67 PLN/MWh* estimate

Structure of electricity generation in Poland*** [TWh]



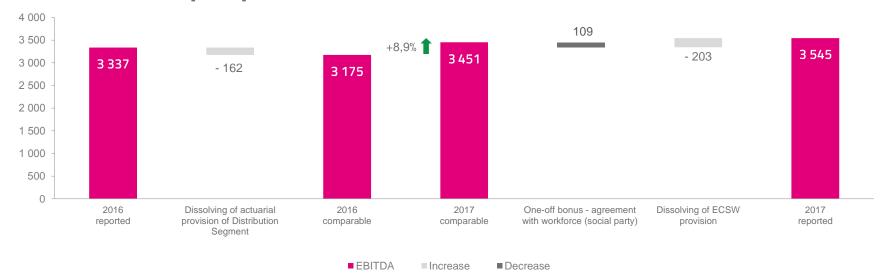
Source: * GUS ** Bankier.pl ***PSE 5 z 35

FY 2017 key financial data





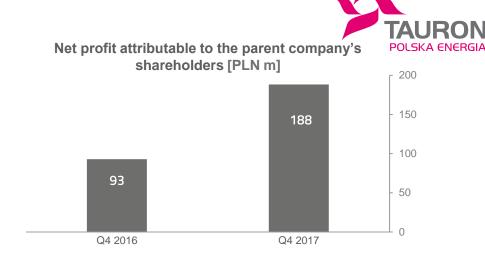
2017 EBITDA vs 2016 EBITDA [PLN m]



Q4 2017 key financial data

Sales revenue [PLN m]





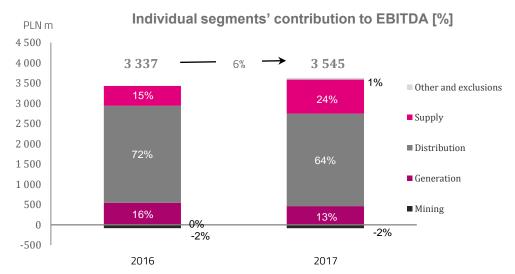
Q4 2017 EBITDA vs Q4 2016 [PLN m]



FY 2017 key segments results



| [PLN m] | Mining | Generation | Distribution | Supply | Other and exclusions* |
|-------------------|--------|------------|--------------|--------|-----------------------------|
| Segment's revenue | 1 541 | 4 528 | 6 720 | 13 568 | (8 942) |
| EBITDA | (83) | 464 | 2 283 | 841 | 40 |
| EBIT | (211) | 17 | 1 211 | 832 | (42) |
| CAPEX | 166 | 1 516 | 1 693 | 1 | 98 |

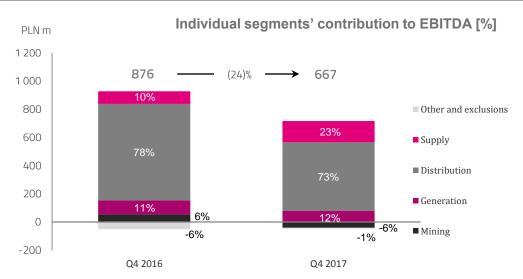


^{*} Items not included in the segments presented

Q4 2017 key segments results



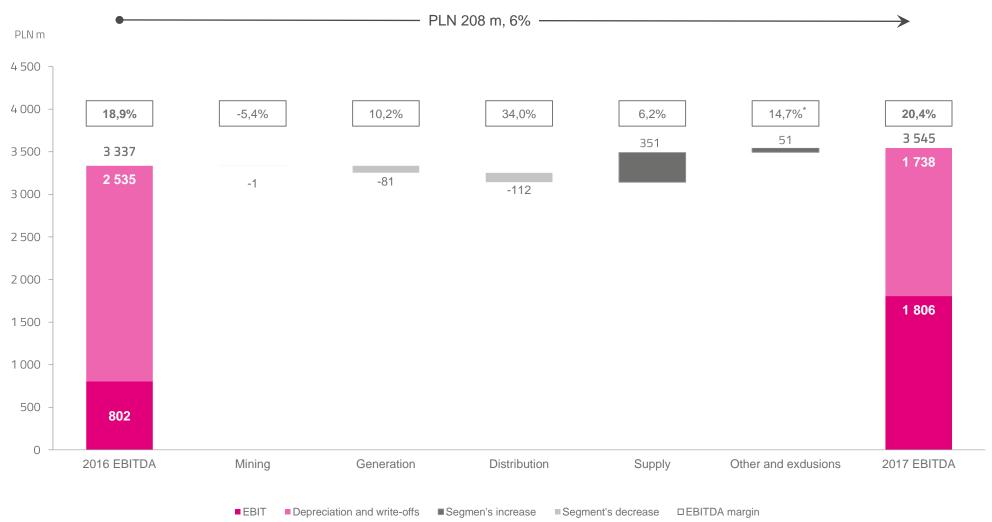
| [PLN m] | Mining | Generation | Distribution | Supply | Other and exclusions* |
|-------------------|--------|------------|--------------|--------|-----------------------|
| Segment's revenue | 423 | 1 204 | 1 733 | 3 761 | (2 576) |
| EBITDA | (41) | 78 | 488 | 150 | (7) |
| EBIT | (76) | (28) | 212 | 148 | (30) |
| CAPEX | 77 | 394 | 720 | 0,02 | 65 |



^{*} Items not included in the segments presented

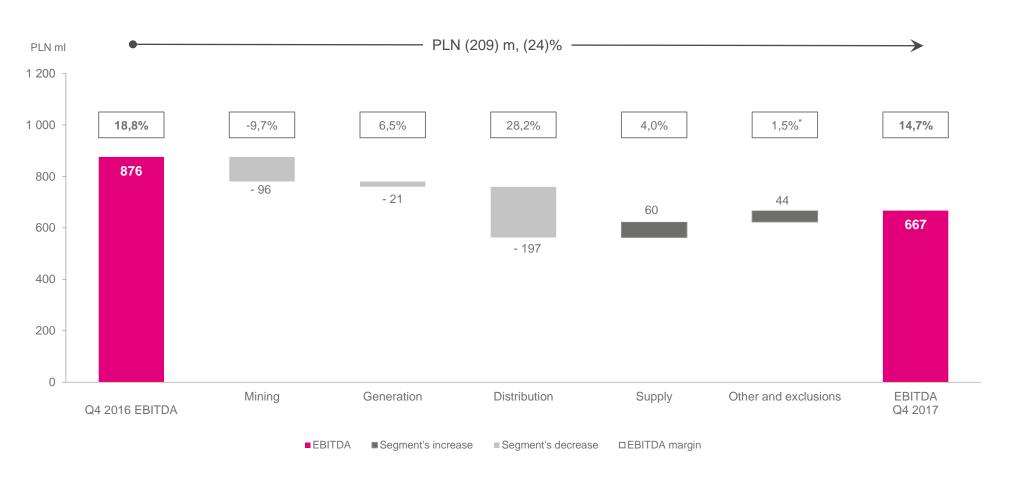
FY 2017 EBITDA





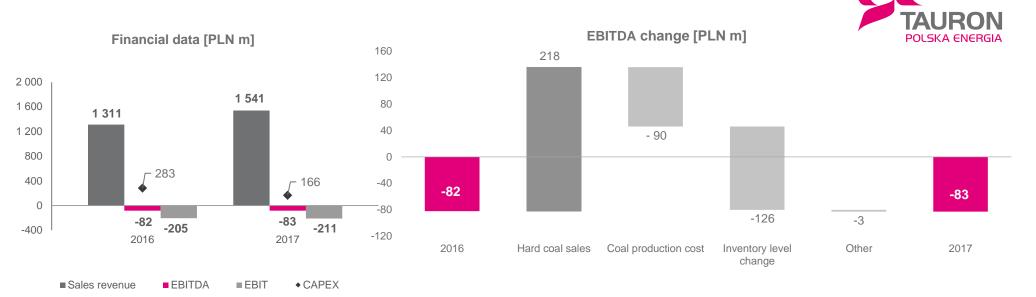
Q4 2017 EBITDA

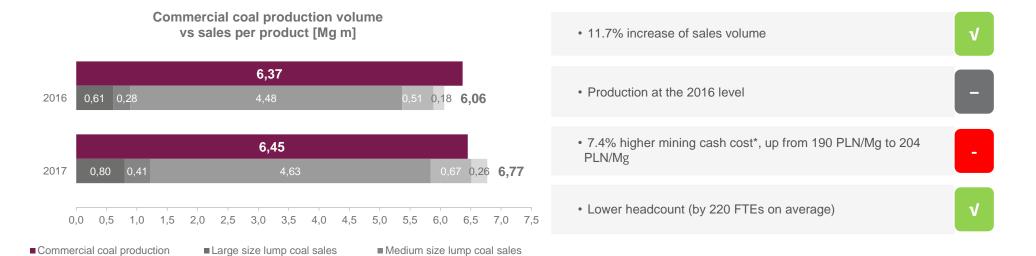




Mining Segment – FY 2017

■ Intra Group coal dust sales

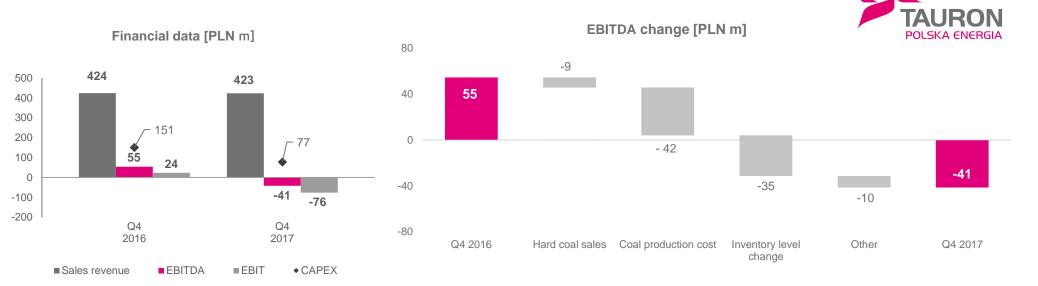


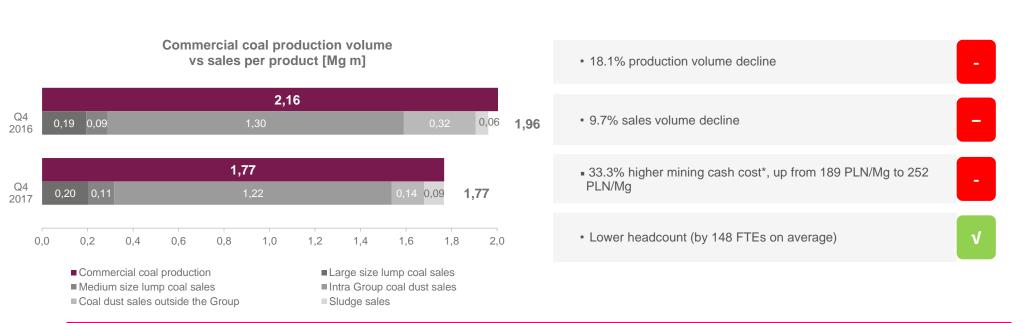


■ Coal dust sales outside the Group ■ Sludge sales

^{*} Total costs excluding depreciation, impairment charges, costs not directly related to coal production and costs that do not have a permanent impact on the Company's cash flow

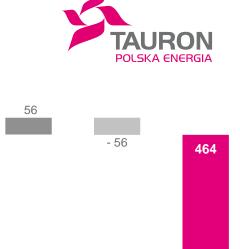
Mining Segment – Q4 2017

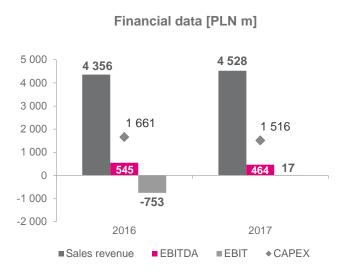


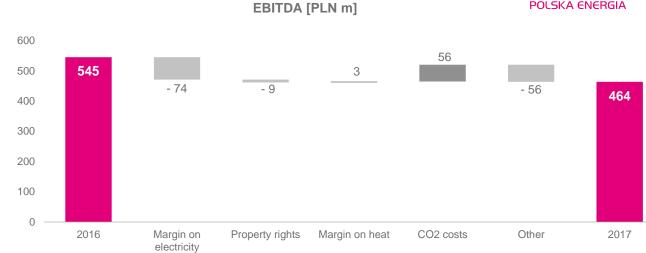


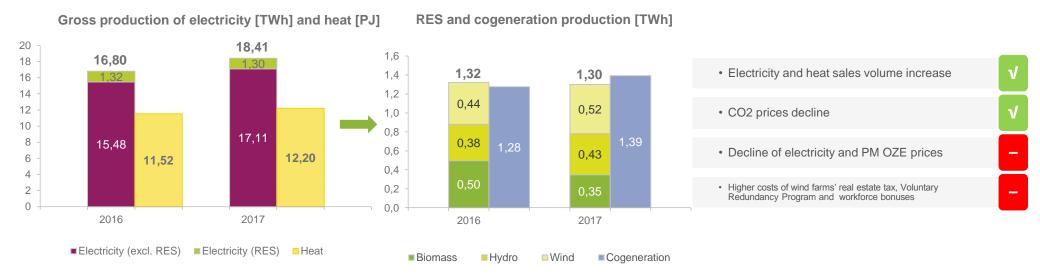
^{*} Total cost excluding depreciation, impairment charges, costs not directly related to coal production and costs that do not have a permanent impact on the Company's cash flow

Generation Segment – FY 2017



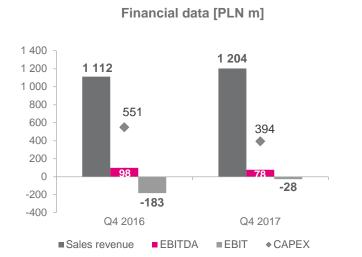


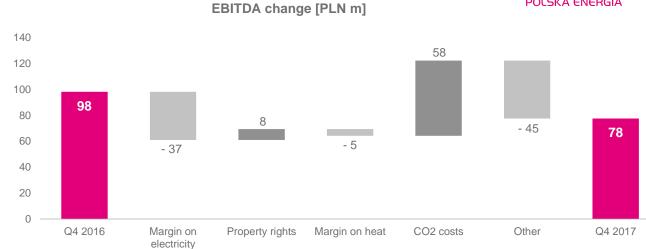




Generation Segment – Q4 2017

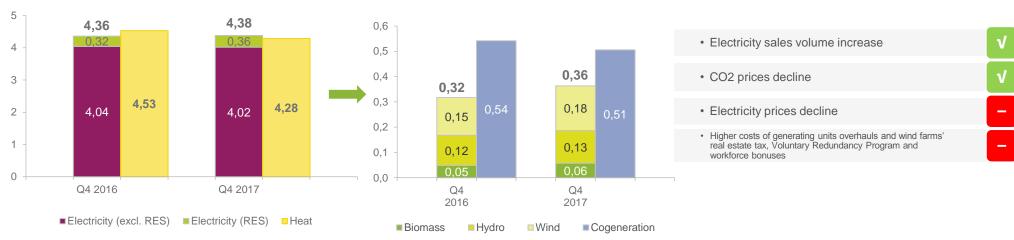






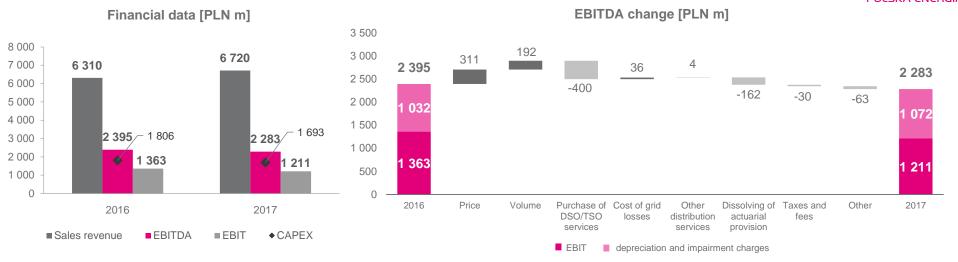
Gross production of electricity [TWh] and heat [PJ]

RES and cogeneration production [TWh]



Distribution Segment – FY 2017









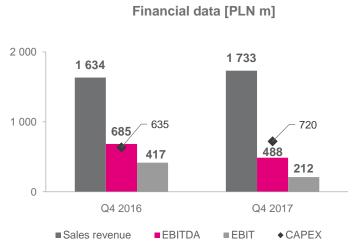
- Increase of approved tariff by 7.2 PLN/MWh (6%)
- Higher electricity distribution services sales volume by 1 691 GWh (3%) as a result of favorable economic conditions and curtailing of own generation by consumers
- 69% increase of the transition fee rate included in the cost of purchasing transmission services and of the RES fee (PLN – 92 m, none in H1 2016)
- Dissolving in 2016 of actuarial provision in the amount of PLN162m

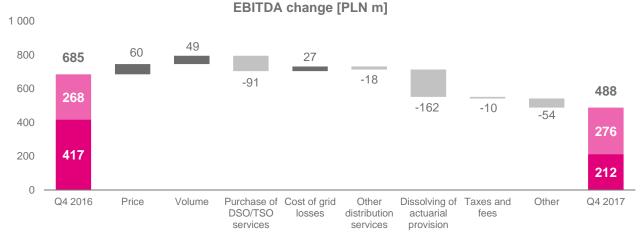
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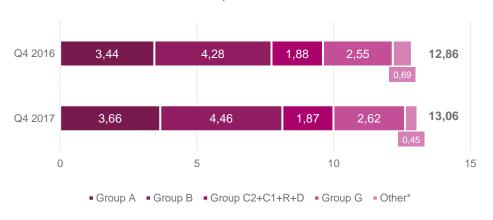
Distribution Segment – Q4 2017







Electricity distribution [TWh]



• Increase of approved tariff by 7.2 PLN/MWh (6%)

depreciation and impairment charges

- Higher electricity distribution services sales volume by 205 GWh (1.6%), mainly in manufacturing industry in correlation to the GDP growth rate (group B - MV grid) and as a result of curtailing own generation (group A - HV grid)

 - Increase of the transition fee included in the cost of purchasing transmission services, quality fee and the RES fee
- Decrease of revenue from connection fees and fixing collisions as a result of completing some investment projects behind schedule

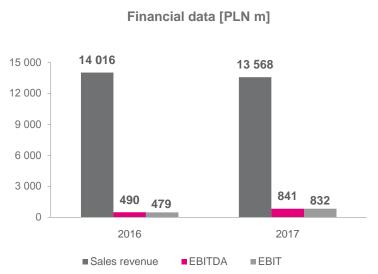
Distribution segment – key parameters

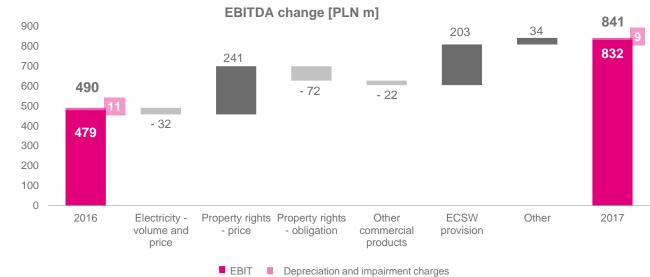


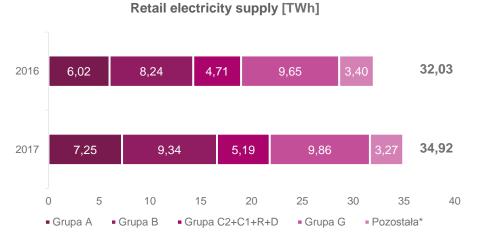
^{*} Method used to calculate the indicators in 2015 was different than the method used under the quality based regulation – the calculation in 2015 took into account the low voltage distribution grid outages.

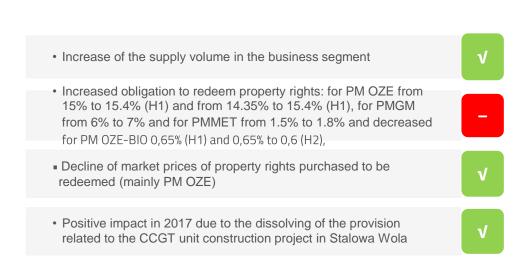
Supply Segment – FY 2017











Supply Segment – Q4 2017

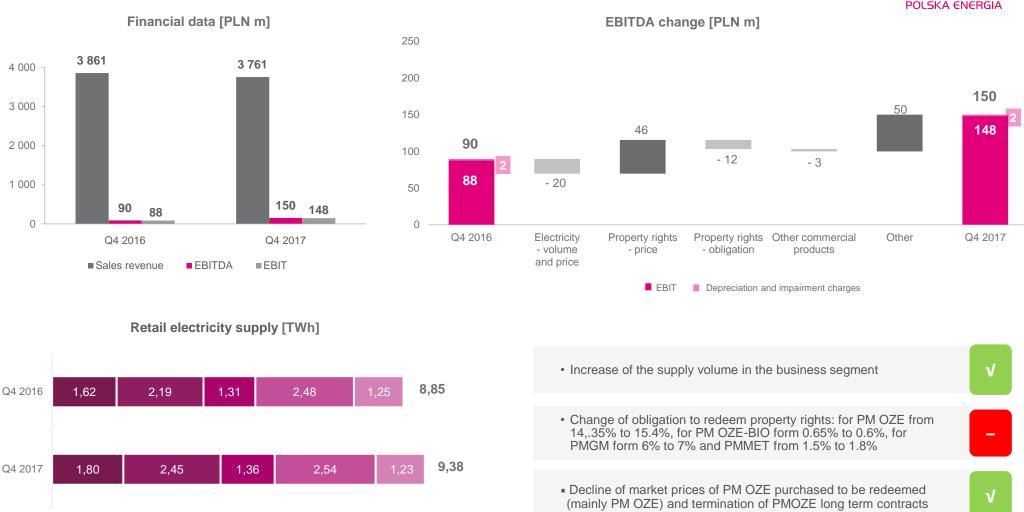
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2

Group B

■ Group A





6

• Group C2+C1+R+D

8

Group G

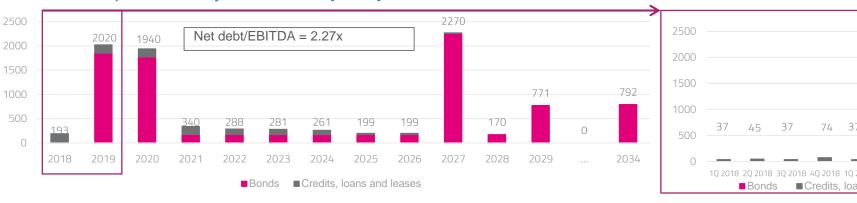
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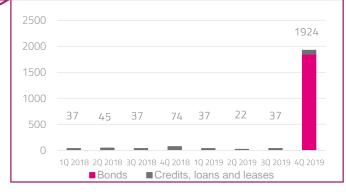
Other*

Debt and financing

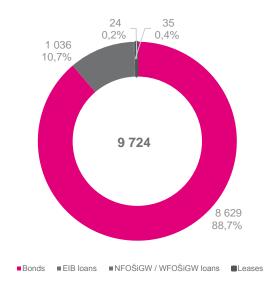




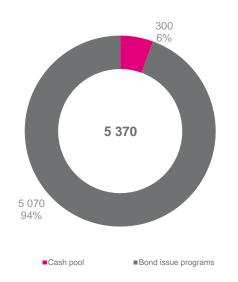




TAURON Group's debt structure as of 31.12.2017 [PLN m]

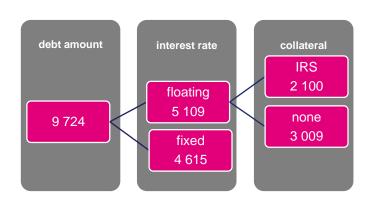


Financing available to TAURON Group as of 31.12.2017 [PLN m]



- Financial debt (nominal value of debt due to credits, loans, leases and bonds) as of 31.12.2017 is PLN 9.724m
- Weighted average maturity of debt as of 31.12.2017 is 81 months
- EUR denominated debt (eurobond issue, NSV and EIB bond issues) represents 37% of the total debt

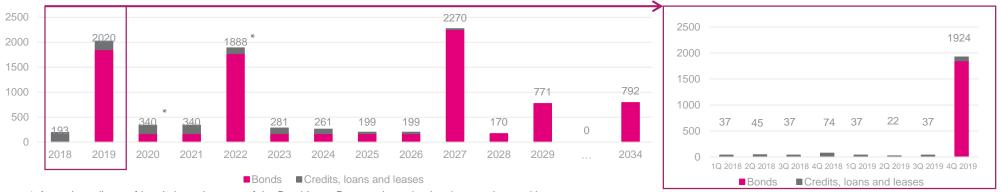
Debt structure based on interest rate [PLN m]:



Debt and financing taking into account the Bond Issue Program's extension



TAURON Group's debt maturity as of 31.12.2017 [PLN m]



^{*} Assuming rollover of bonds issued as part of the Bond Issue Program (maturity date in accordance with issue terms and conditions is 2020, rolled over until the end of the funds availability period, i,e. until 2022)

8 629

88,7%



9 724

■Bonds ■EIB loans ■NFOŚiGW / WFOŚiGW loans ■Leases

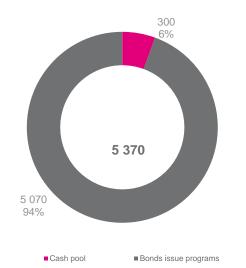
0.2%

1 036

10,7%

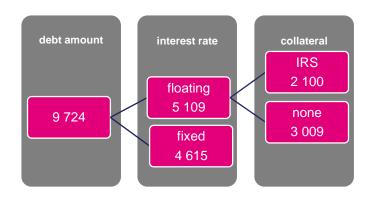
7 / 0,4%





- Financial debt (nominal value of debt due to credits, loans, leases and bonds) as of 31.12.2017 is PLN 9.724m
- Weighted average maturity of debt as of 31.12.2017 is 85 months (assuming bonds rollover until 2022)
- EUR denominated debt (eurobond issue, NSV and EIB bond issues) represents 37% of the total debt

Debt structure based on interest rate [PLN m]:



CAPEX – key projects' work progress



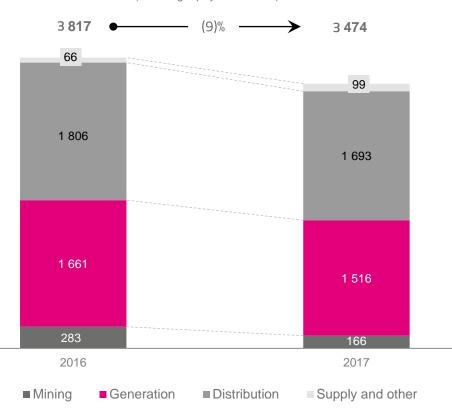
| Investment project | Capacity (MW _e) | Capacity (MW _t) | la company and the company of the co | rogress ntage) | Planned completion date |
|--|--------------------------------|--------------------------------|--|-------------------|-------------------------------|
| Construction of the hard coal-fired unit at Jaworzno III Power Plant | 910 | - | 54 | | 2019 |
| Construction of the CCGT unit at Stalowa Wola Combined Heat and Power Plant* | 450 | 240 | 86 | | 2019 |
| Construction of the 800m level at Janina coal mine | - | - | 54 | | 2020 |
| Construction of Grzegorz shaft at Sobieski coal mine | - | - | 20 | | 2023 |
| CAPEX program at Brzeszcze coal mine | - | - | 26 | | 2025 |

CAPEX – by segments



Capital expenditures by segments [PLN m]





Key investment projects implemented in 2017:

Mining:

- Construction of the 800 m level at Janina coal mine (PLN 41m)
- Construction of the Grzegorz shaft at Sobieski coal mine (PLN 13m)
- Brzeszcze coal mine CAPEX program (PLN 38m))

Generation:

- Construction of new 910 MW capacity at Jaworzno Power Plant (PLN 1 278m)
- Replacement and refurbishment outlays as wel as overhaul components at TAURON Wytwarzanie (PLN 77m)
- Maintenance and expansion of district heating networks (PLN 16m)
- Connections of new facilities (PLN 17m)

Distribution:

- Construction of new connections (PLN 610m)
- Grid asset upgrades (refurbishing) and replacements (PLN 865m)

Efficiency Improvement Program



| Segment | Financial effects realized in 2016 – 2017 | Financial effects planned in 2016- 2018 | Progress % | Main initiatives |
|---|---|---|------------|--|
| Mining | PLN 147m | PLN 255m | 58 | Employment restructuring, reduction of labor costs and increasing their flexibility, organizational measures Use of electronic auctions in the purchasing process CAPEX plan optimization |
| Generation (including RES and Heat) | PLN 426m | PLN 367m | 116 | Optimization of upgrades and of other asset maintenance costs Employment restructuring Purchasing efficiency improvement Optimization of the carburizing and de-ashing systems' operation services Maintenance services costs control CAPEX plan optimization |
| Distribution | PLN 357m | PLN 390m | 92 | Reorganization and restructuring of employment Asset maintenance costs control Purchasing efficiency improvement Reorganization of storage services Sale of redundant real estate |
| Other | PLN 162m | PLN 291m | 56 | Employment restructuring, Reduction of the scope of IT services Customer service costs and overhead (administration) costs control Optimization of the costs of promotional and sponsoring activities |
| Total | PLN 1091m | PLN 1303m | 84 | |

In the 2016-2017 time frame under the Voluntary Redundancy Programs, being part of the Efficiency Improvement Program, TAURON Group's headcount was reduced by 1 018 FTEs. Savings resulting from redundancies, decreased by the costs incurred to generate these savings, are included in the amounts presented by segments

Strategic initiatives



| Segment | | Financial effects planned in 2017-2020 | Progress % | Main initiatives |
|---|----------|--|------------|---|
| Mining | PLN 38m | PLN 151m | 25 | Tri-product enrichment Coal packaging expansion Optimization of capital expenditures Optimization of production costs |
| Generation (including RES and Heat) | PLN 314m | PLN 1 348m | 23 | Increasing margin on electricity sales Market development and Low Emission Elimination Program Optimization of production assets and sale of redundant non-production assets Reduction of costs and capital expenditures as well as overhaul outlays Optimization of employment |
| Distribution | PLN 103m | PLN 336m | 31 | Reduction of capital expenditures Implementation of the Single Distribution Program |
| Supply | PLN 53m | PLN 111m | 47 | Increasing sales potential Strengthening of expansion and optimization of margins Standardization and improvement of post-sales processes cost efficiency Development of products and contact channels |
| NB Łagisza | PLN 428m | PLN1 468m | 29 | Halting of the project at Łagisza Power Plant |
| Total | PLN 937m | PLN 3414 m | 27 | |

According to TAURON Group's Strategy the implementation of Strategic Initiatives in 2017 was planned to bring financial effects of PLN 0.7bn. 133% of this plan was realized in 2017.



| Segment | 2018 EBITDA outlook versus 2017 | Key factors |
|----------------|---|---|
| Distribution | slight increase | Increase of RAB in 2018 by PLN 621m up to PLN 16.9bn. Estimated impact on segment's EBITDA + PLN 36m, WACC at the level of 6.015% (5,633% in 2017). Estimated impact on segment's EBITDA: +PLN 82m Increase of distributed electricity volume Continuation of the efficiency improvement program |
| Supply | Decline | Slight decline of supply volume to final consumers Rising electricity purchase price resulting in a declining margin on electricity sales No positive effect of a one-off event such as dissolving in 2017 of the provision related to the CCGT project in Stalowa Wola in the amount of PLN 203m |
| Generation | Decline | Over a dozen percent increase of coal prices yoy Higher CO₂ emisssion allowance prices and lower allocation of free allowances (0.4 mln in 2018 vs 2.2 mln in 2017) Continuation of the Efficiency Improvement Program |
| Mining | stable with a possibility to increase | Commercial coal production volume at a level close to the one achieved in 2017 Significant increase of the costs of external services, materials, mining machines and devices Average coal sales price approx. 10 percent higher Continuation of the Efficiency Improvement Program |
| | | |
| CAPEX and debt | Increase | Increase of capex as a result of the 910 MW project at Jaworzno III Power Plant underway and higher capital expenditures in the Distribution segment – Group's planned 2018 capex > PLN 4 bln Increase of debt level while maintaining the net debt/EBITDA ratio below poniżej 3.0x |

Thank you – Q & A



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Analysts covering TAURON



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Electricity market price trends



| Electricity | | | | | | |
|--------------------------------------|-----------------|--------------|-----------------|--------------|-----------|----------|
| Platforms TGE, TFS, GFI, GPW-POEE | 2016 | | 2017 | | 2017/2016 | |
| | Price (PLN/MWh) | Volume (GWh) | Price (PLN/MWh) | Volume (GWh) | Price % | Volume % |
| Forward BASE (Y+Q+M) | 165.88 | 191 342 | 160.10 | 104 921 | -3.5% | -45.2% |
| Forward PEAK (Y+Q+M) | 210.27 | 23 414 | 208.87 | 11 417 | -0.7% | -51.2% |
| Forward (weighted average) | 170.72 | 214 756 | 164.88 | 116 338 | -3.4% | -45.8% |
| SPOT (TGE) | 160.64 | 27 590 | 158.14 | 25 210 | -1.6% | -8.6% |
| Weighted average total | 169.58 | 242 346 | 163.68 | 141 548 | -3.5% | -41.6% |

| Property rights (PLN/MWh) | | | | |
|---------------------------------------|---------------------------------|-----------------------------------|---------------|--|
| Certificate type | Market prices (weighted average | Substition fee and obligation for | | |
| | 2017) | until IX 2017 | from X 2017 | |
| OZE (PMOZE_A) | 38.83 | 300.03 (15.4%) | 92.03 (15.4%) | |
| RES from biogas plants (PMOZE_BIO) | 333.89 | 300.03 (0.6%) | 300.03 (0.6%) | |
| Coal cogeneration (PMEC-2017) | 9.72 | 10,00 (23.2%) | 10.00 (23.2%) | |
| Gas cogeneration (PMGM-2017) | 116.48 | 120.00 (7.0%) | 120.00 (7.0%) | |
| Methane cogeneration (PMMET-2017) | 54.88 | 56.00 (1.8%) | 56.00 (1.8%) | |

| CO ₂ Emission Allowances (EUA/t) | | | |
|--|-------------------|--|--|
| CO ₂ market analysts survey* (updated in February 2018) | Price (EUR/t) | | |
| 2017 average | 5.83 EUR/t | | |
| 2018 average | 9.23 EUR/t | | |
| 2019 average | 11.18 EUR/t | | |
| 2018 average price forecast by TAURON (**updated in February 2018) | 8.75 – 9.50 EUR/t | | |

^{*} Siurces: Point Carbon, BNEF, Consus, GDF SUEZ Trading, HSE, Mkonline, Societe Generale, TAURON ** Average price in 2017

2017 BASE contracts





| | | Average price [PLN/MWh] | Volume [GWh] |
|-----------|---------|-------------------------|--------------|
| Total | | 160.27 | 76 729 |
| including | TGE | 159.77 | 51 535 |
| | non TGE | 161.29 | 25 194 |

Average electricity price that takes into account 2017 one year BASE and PEAK contracts: 164.83 PLN/MWh, total 2017 BASE and PEAK volume: 84 473 GWh

2018 BASE contracts





Average electricity price that takes into account 2018 one year BASE and PEAK contracts: 171.28 PLN/MWh, total 2018 BASE and PEAK volume: 72 951 GWh

52 148

12 921

166.64

163.24

TGE

non TGE

including

2019 BASE contracts





| | | Average price [PLN/MWh] | Volume [GWh] | |
|-----------|---------|-------------------------|--------------|--|
| Total | | 169.54 | 7 735 | |
| including | TGE | 169.81 | 7 245 | |
| | non TGE | 165.59 | 491 | |

Average electricity price that takes into account 2019 one year BASE and PEAK contracts: 172.26 PLN/MWh, total 2019 BASE and PEAK volume: 8 183 GWh



Thank you for your attention